untangle®

MANAGED SERVICES PROVIDERS

UNTANGLE PRODUCTS

NG Firewall, Untangle's award-winning product, provides a browser-based, responsive and intuitive interface enabling you to quickly gain visibility into the traffic on the network. From content filtering to advanced threat protection, and VPN connectivity, NG Firewall delivers a bulletproof network security platform. NG Firewall can be downloaded and run on your hardware, in a virtual environment, or in the public cloud via Amazon Web Services or Microsoft Azure, giving you ultimate flexibility as to how you deploy.

Micro Edge is a lightweight edge device that optimizes existing Internet bandwidth, improves the performance of business critical applications, and provides secure connectivity, all at a low cost with incredible simplicity. Untangle provides a centrally managed streamlined approach to networking allowing businesses to take advantage of all the benefits of software-defined networking in a lightweight, plug-and-play network edge device.

Command Center was designed to simplify the lives of administrators who need to manage multiple networks effectively and efficiently. Command Center lets you access your deployments with ease and convenience from any browser. You also get visibility to the devices that are connected to your networks, giving you end-to-end control over what's happening. Real-time firewall, router and endpoint status alerts help with site management and maintaining regulatory compliance.

Untangle offers a range of network security solutions that can help managed services providers build out their product portfolios or jump into the rapidly growing network security space.

MANAGED SERVICES PROVIDERS

Untangle's Partner Program provides managed services providers (MSPs) and managed security services providers (MSSPs) a turnkey network security solution. Untangle helps you meet your organization's goals for identifying new customers, driving new business, retaining key accounts and hitting revenue targets.

- Get highly competitive discounts on our products
- Register key deals with us quickly and easily
- Enjoy expert account management and technical support rapid response
- Ensure a recurring revenue stream with our subscription services
- Take advantage of optional, turnkey product rebranding via Branding Manager
- Decide how you want to deploy: your hardware, our hardware, virtualized, or cloud
- Speed time-to-market with our downloadable trials

PARTNER PROGRAM BENEFITS

- Software and Hardware Discounts
- Deal Registration
- Unlimited Live Support
- Cloud-based Remote Management, Command Center, included Free
- Partner Portal Access
- Listing in Partner Directory
- Untangle University Training & Certification
- Co-brandable Resources
- Channel Account Manager
- Renewal Tracking & Alerting
- Demo License
- Promotions & Program

Untangle AUTHORIZED PARTNER

Untangle SILVER PARTNER

Untangle GOLD PARTNER

Untangle PLATINUM PARTNER

Add Untangle to your product portfolio and immediately realize the benefits of offering network security solutions to your clients.

SIGN UP TO BE A PARTNER TODAY ON OUR WEBSITE!

UNTANGLE PARTNER CASE STUDIES

CAROLINA BUSINESS EQUIPMENT

LOCATION: South Carolina

BUSINESS: Print solutions and managed IT services

CHALLENGES:

- Wanted to provide managed IT services to SMB customers
- Current firewall solution very costly and not user-friendly
- Most customers have no IT solution in place

RESULTS:

- Utilize free version first, then upgrade for more functionality, security and control
- Ability to get customer sites up and running in 1 day
- Wide array of security, connectivity and policy features to fit various industries

"Untangle's flexible software solution allows us to install the product on our own hardware so we can brand and sell the solution as our own. Integrating IT managed security services into our print business was a strategic and profitable move for CBE. With only 200 of our 4,000 customers utilizing our IT services, we've added $2 million to our revenue. As our IT services branch continues to grow, we look forward to being able to provide more customers with the peace of mind that their networks are protected."

– John Eckstrom, President & Owner | CBE

PROSTRATUS

LOCATION: Springfield, Ohio

BUSINESS: Clients in various industries

CHALLENGES:

- Needed solution to protect clients from evolving threats
- Require low-cost solution for small businesses with limited budgets
- Clients must maintain and prove compliance with multiple regulations

RESULTS:

- Cost-effective, comprehensive network security solution
- Protection at the gateway, stopping threats before they reach users
- Easy reporting and auditing to prove compliance

> *"Our clients are small businesses, with limited budgets, so having the option to run Untangle as a virtual machine or on our own hardware helps us pass on the savings to our clients. Untangle gives our clients visibility into network traffic and provides reports to executives and auditors to showcase their security initiatives and prove compliance."*
>
> **– Bryce Holland, IT Director** │ ProStratus

ABUSSI

LOCATION: Birmingham, U.K.

BUSINESS: Clients throughout the U.K.

CHALLENGES:

- Clients often have no network security in place
- Needed low-cost solution for small businesses
- Way to easily manage multiple clients remotely

RESULTS:

- Complete visibility, control and protection of the network
- Utilize own hardware to save money
- All-in-one, cost-effective solution for clients
- Remotely manage clients from any browser

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